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Season Pacific Holdings Limited

雲裳衣控股有限公司* (Incorporated in the Cayman Islands with limited liability) (Stock code: 1709)

ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2019

The board (the "Board") of Directors (the "Directors") of Season Pacific Holdings Limited (the "Company") is pleased to announce the unaudited results of the Company and its subsidiaries (collectively, the "Group") for the six months ended 30 September 2019 together with the comparative unaudited figures for the six months ended 30 September 2018 as follows:

UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 September 2019

		For the six months ended 30 September 2019 2018	
	Notes	2019 HK\$'000 (unaudited)	2018 <i>HK\$'000</i> (unaudited)
Revenue Cost of sales	4 5	132,746 (122,630)	132,203 (109,600)
Gross profit Other gains/(losses), net Selling expenses General and administrative expenses	6 5 5	10,116 (37,311) (3,531) (16,499)	22,603 (3,382) (20,552)
Operating loss		(47,225)	(1,331)
Finance income Finance costs	9 9	4 (123)	3 (69)
Finance costs, net		(119)	(66)
Loss before income tax Income tax expense	10	(47,344) (130)	(1,397) (1,874)
Loss and total comprehensive loss for the period attributable to owners of the Company		(47,474)	(3,271)
Basic and diluted loss per share attributable to owners of the Company (expressed in HK cents per share)	12	(4.22)	(0.30)

* For identification purpose only

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION *As at 30 September 2019*

ASSETS	Notes	As at 30 September 2019 <i>HK\$'000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
ASSETS Non-current assets			
Property, plant and equipment Right-of-use assets	13	1,201 5,092	1,111
Deferred income tax asset	14	278	278
Prepayments and deposits Financial assets at fair value through	14	1,969	2,115
profit or loss	15	17,385	57,038
		25,925	60,542
Current assets Trade and bills receivables, deposits and other receivables	14	102,335	46,586
Financial assets at fair value through			
profit or loss Income tax recoverable	15	20,908	17,753
Cash and cash equivalents		4,426 28,251	3,291 52,284
ľ		155,920	119,914
Total assets		181,845	180,456
EQUITY AND LIABILITIES Equity attributable to owners of the Company Share capital Other reserves Retained earnings	16	11,238 87,931 28,210	11,238 83,662 75,922
Total equity		127,379	170,822
Non-current liability Provision for reinstatement cost Lease liabilities	17	250 1,997 2,247	250 250
Current liabilities Trade, bills and other payables Bank borrowings Lease liabilities Current income tax liabilities	17 18	44,750 4,103 3,326 40 52,219	7,884 1,500 - - 9,384
			<u></u>
Total liabilities		54,466	9,634
Total equity and liabilities		181,845	180,456

NOTES TO THE FINANCIAL STATEMENTS

1 GENERAL

The Company was incorporated in the Cayman Islands on 11 May 2015 as an exempted company with limited liability under the Companies Law, Cap 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The Company has established a place of business in Hong Kong at 5/F, AIA Financial Centre, 112 King Fuk Street, San Po Kong, Kowloon, Hong Kong.

The Company is an investment holding company. The Group is principally engaged in sales of apparel products with the provision of supply chain management total solutions to customers. The ultimate holding company of the Company is Alpha Direct Investments Limited ("Alpha Direct").

The shares of the Company (the "Share(s)") were listed on GEM by way of placing (the "Listing") on 7 October 2015 (the "Listing Date") and have been transferred to the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 27 September 2017.

2 BASIS OF PREPARATION

The unaudited condensed consolidated financial statements for the six months ended 30 September 2019 (the "Interim Financial Information") have been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). The Interim Financial Information has been prepared under the historical cost convention and is presented in Hong Kong Dollars ("HK\$"), and all values are rounded to the nearest thousand except when otherwise indicated.

The Interim Financial Information does not include all of the information and disclosures required in annual financial statements in accordance with Hong Kong Financial Reporting Standards ("HKFRSs"), which comprises all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations issued by the HKICPA, and should be read in conjunction with the Group's annual financial statements for the year ended 31 March 2019.

The preparation of the Interim Financial Information requires the Company's management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

In preparing the Interim Financial Information, the significant judgments made by the Company's management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the Group's annual financial statements for the year ended 31 March 2019.

3 ACCOUNTING POLICIES

Except for the adoption of the following new and revised HKFRSs issued by the HKICPA, which are effective for the Company's financial year beginning on 1 April 2019, the accounting policies applied in preparing the Interim Financial Information are consistent with those of the annual financial statements for the year ended 31 March 2019, as described in the Company's annual report for the year ended 31 March 2019. The Directors anticipate that the application of these new and revised HKFRSs will not have material impact on the Interim Financial Information. The Group has not early adopted any new and revised HKFRSs that have been issued by the HKICPA but are not yet effective.

HKFRS 16 'Leases'

The Group is a lessee of its office, staff quarter and warehouse. The Group has changed its accounting policies for leases with effect from 1 April 2019 as a result of adopting the new lease accounting standard HKFRS 16. The Group has taken transitional provisions and methods not to restate comparative information for prior periods. The comparative information continues to be reported under the accounting policies prevailing prior to 1 April 2019. The adoption of HKFRS 16 has resulted in an approximately HK\$0.2 million decrease in the opening balance of total equity on 1 April 2019.

New definition of a lease

Under HKFRS 16, a contract is, or contains a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Control is conveyed where the customer has both the right to obtain substantially all of the economic benefits from the use of the identified asset and the right to direct the use of the identified asset.

Lessee accounting

The Group has lease contracts for office, staff quarter and warehouse. As a lessee, the Group previously classified leases as operating leases. Under HKFRS 16, the Group applies a single approach to recognize and measure right-of use assets and lease liabilities for all leases, except for two elective exemptions for leases of low value assets (elected on a lease by lease basis) and short-term leases (elected by class of underlying asset). The Group has elected not to recognize right of-use assets and lease liabilities for (i) leases of low-value assets; and (ii) leases, that at the commencement date, have a lease term of 12 months or less. Instead, the Group recognizes the lease payments associated with those leases as an expense on a straight line basis over the lease term.

Where the lease is capitalised, the lease liability is initially recognised at the present value of the lease payments payable over the lease term, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, using a relevant incremental borrowing rate. After initial recognition, the lease liability is measured at amortised cost and interest expense is calculated using the effective interest method. Variable lease payments that do not depend on an index or rate are not included in the measurement of the lease liability and hence are charged to profit or loss in the accounting period in which they are incurred.

The right-of-use asset recognised when a lease is capitalised is initially measured at cost, which comprises the initial amount of the lease liability plus any lease payments made at or before the commencement date, and any initial direct costs incurred. Where applicable, the cost of the right-of-use assets also includes an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, discounted to their present value, less any lease incentives received.

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is remeasured when there is a change in future lease payments arising from a change in an index or rate, or there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or there is a change arising from the reassessment of whether the Group will be reasonably certain to exercise a purchase, extension or termination option. When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

Impacts on transition

(a) Reconciliation from lease commitments to lease liabilities

To ease the transition to HKFRS 16, the Group elected not to apply the requirements of HKFRS 16 in respect of the recognition of lease liabilities and right-of-use assets to leases for which the remaining lease term ends within 12 months from the date of initial application of HKFRS 16, i.e. where the lease term ends on or before 31 March 2020.

Set out below is a reconciliation of the operating lease commitments disclosed at 31 March 2019 to lease liabilities recognised on 1 April 2019:

	1 April 2019 <i>HK\$`000</i>
Operating lease commitments at 31 March 2019 Less: commitments relating to leases exempt from capitalisation:	7,642
 — short-term leases and other leases with remaining lease term ending on or before 31 March 2020 	(449)
	7,193
Less: total future interest expenses	(255)
Present value of remaining lease payments, discounted using the incremental borrowing rate at 1 April 2019	6,938

(b) Opening consolidated statement of financial position on 1 April 2019

The Group has initially applied HKFRS 16 with effect from 1 April 2019. On adoption, the Group recognised lease liabilities in relation to leases which had previously been classified as operating leases under the principles of HKAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 April 2019. The weighted average incremental borrowing rate applied to the Group's lease liabilities on 1 April 2019 was 3.63%.

The following table summarises the impacts of the adoption of HKFRS 16 on the Group's consolidated statement of financial position:

			Carrying
	Carrying	Effect on	amount at
	amount at	adoption of	1 April 2019,
	31 March 2019	HKFRS 16	as adjusted
	HK\$'000	HK\$'000	HK\$'000
	(audited)	(unaudited)	(unaudited)
Line items in the consolidated statement of			
financial position impacted by the			
adoption of HKFRS 16:			
Right-of-use assets	-	6,700	6,700
Non-current assets	60,542	6,700	67,242
Total assets	180,456	6,700	187,156
Total equity	170,822	(238)	170,584
Lease liabilities (non-current)	-	3,675	3,675
Non-current liabilities	250	3,675	3,925
Lease liabilities (current)	-	3,263	3,263
Current liabilities	9,384	3,263	12,647
Total liabilities	9,634	6,938	16,572
Total equity and liabilities	180,456	6,700	187,156

4 SEGMENT INFORMATION

The executive Directors have been identified as the chief operating decision makers of the Group who review the Group's internal reporting in order to assess performance and allocate resources.

The Group is principally engaged in sales of apparel products with the provision of supply chain management total solutions to customers. Information reported to the executive Directors for the purpose of resources allocation and performance assessment focuses on the operation results of the Group as a whole as the Group's resources are integrated. Accordingly, the Group has identified one operating segment — sales of apparel with the provision of supply chain management total solutions to customers, and segment disclosures are not presented.

Analysis of revenue and other income is as follows:

	For the six months ended 30 September	
	2019 <i>HK\$'000</i> (unaudited)	2018 <i>HK\$'000</i> (unaudited)
Revenue Sales of goods	132,746	132,203

Revenue from external customers is analysed by region as follows:

	For the six months ended 30 September	
	2019 <i>HK\$'000</i> (unaudited)	2018 <i>HK\$'000</i> (unaudited)
Europe America Middle East Asia Pacific	88,014 37,008 5,515 2,209	46,361 70,906 2,453 12,483
	132,746	132,203

Revenue individually generated from the following customers contributed more than 10% of the total revenue of the Group:

	For the six months ended 30 September	
	2019	
	HK\$'000	
	(unaudited)	(unaudited)
Customer A	28,995	10,721
Customer B	27,290	29,497
Customer C	16,233	_

5 EXPENSES BY NATURE

	For the six months ended 30 September	
	2019	2018
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Cost of goods sold	120,295	106,495
Sales commission	1,523	1,253
Incentive fee	146	500
Depreciation of property, plant and equipment	299	147
Depreciation of right-of-use assets	1,608	_
Operating lease rentals in respect of		
— office	_	1,681
— staff quarter	396	380
— car park	103	128
— warehouse	300	_
Auditors' remuneration	600	575
Employee benefit expenses (Note 7)	9,607	10,491
Entertainment and travelling expenses	349	336
Share options granted to suppliers of good or services	1,792	6,545
Other expenses	5,642	5,003
Total cost of sales, selling expenses and general and		
administrative expenses	142,660	133,534

6 OTHER GAINS/(LOSSES), NET

	For the six months ended 30 September	
	2019	
	HK\$'000	HK\$'000
	(unaudited)	(unaudited)
Losses on sales of equity securities	(34,309)	_
Fair value losses on equity securities	(3,510)	_
Dividend income from equity securities	268	_
Other gains	240	
	(37,311)	

7 EMPLOYEE BENEFIT EXPENSES (INCLUDING DIRECTORS' EMOLUMENTS)

	For the six months ended 30 September	
	2019 201	
	HK\$'000 (unaudited)	<i>HK\$'000</i> (unaudited)
Salaries, bonus and other short-term employee benefits	6,955	7,138
Share options granted to directors and employees	2,477	3,149
Pension costs — defined contribution plans	175	204
	9,607	10,491

8 SHARE-BASED PAYMENTS

On 15 August 2019, a total of 52,821,000 share options were granted under the share option scheme of the Company (the "Share Option Scheme") with no vesting period. The respective exercise price of the share options granted is HK\$0.476 per share (32,591,000 share options) and HK\$0.50 (20,230,000 share options).

Name	Position held/relationship with the Company	Number of share options granted
Ms. Jiang Xinrong ("Ms. Jiang")	Executive Director	10,115,000
Mr. Yu Xiu Yang ("Mr. Yu")	Executive Director	11,238,000
Mr. Li Ren ("Mr. Li")	Non-executive Director	11,238,000
External consultants	Suppliers of good or services	20,230,000

The above exercise price is not lower than the highest of (i) the closing price of HK\$0.46 per share as quoted in the Stock Exchange's daily quotation sheet on the grant date; and (ii) the average closing price of HK\$0.476 per share as quoted in the Stock Exchange's daily quotation sheets for the five business days immediately preceding the grant date.

During the six months ended 30 September 2019, there was no exercise, lapse or cancellation of share options (six months ended 30 September 2018: nil).

As at 30 September 2019, the share options outstanding having an exercise price of HK\$0.482 will expire on 27 October 2027, the share options outstanding having an exercise price of HK\$0.425 will expire on 27 April 2028 and the share options outstanding having an exercise price of HK\$0.476 and HK\$0.5 will expire on 15 August 2022.

During the six months ended 30 September 2019, share-based payment expense in relation to share options granted to (i) directors and employees and (ii) suppliers of good or services were HK\$2,477,000 and HK\$1,792,000 (six months ended 30 September 2018: HK\$3,149,000 and HK\$6,545,000) respectively and charged to the consolidated statement of comprehensive income.

Fair value of share options and assumptions

The fair value of the share options granted during the six months ended 30 September 2019 were derived from Binomial option pricing model by applying the following bases and assumptions:

	Share options granted to Ms. Jiang,	
	Mr. Yu and Mr. Li	External consultants
Grant date	15/8/2019	15/8/2019
Number of options granted	32,591,000	20,230,000
Option life (<i>Note</i> (<i>i</i>))	3 years	3 years
Risk-free rate (Note (ii))	1.402%	1.402%
Volatility (Note (iii))	30.57%	30.57%
Dividend yield	0%	0%
Fair value per share option at grant date	HK\$0.0760	HK\$0.0886
Total fair value for each batch	HK\$2,477,000	HK\$1,792,000

Notes:

(i) The option life was determined with reference to the expiry date of the Share Options Scheme and the estimation on expected retirement date of the respective individuals and probability of contract renewal with the external consultants by management.

- (ii) The risk-free rate was determined with reference to the yield of Hong Kong Government Exchange Fund Notes with a maturity life equal to the time to maturity of the share options at the grant date.
- (iii) The volatility of the share options was calculated based on the daily stock prices of the comparables companies. The length of period approximately equals to the time to maturity of the share options at the grant date.

The fair value of the share options granted during the six months ended 30 September 2019 has been arrived on the basis of a valuation carried out at the grant date by an independent valuation service provider. The fair value of the share options are subject to the limitations of the Binomial option pricing model and a number of assumptions which are subjective and difficult to ascertain. Changes in the subjective input assumptions could materially affect the fair value estimate. The weight average fair value of share options granted during the six months ended 30 September 2019 determined using the Binomial option pricing model was HK\$0.081 per share option (six months ended 30 September 2018: HK\$0.162).

The outstanding share options as at 30 September 2019 had a weighted average remaining contractual life of 6.48 years (31 March 2019: 8.88 years).

At 30 September 2019, the Company had 152,821,000 (31 March 2019: 100,000,000) share options outstanding under the Share Options Scheme, which represented approximately 13.6% (31 March 2019: 8.9%) of the Company's shares in issue at that date. Share options do not confer rights on the holders to dividends or to vote at shareholder's meetings.

9 FINANCE COST, NET

	For the six months ended 30 September		
	2019 <i>HK\$'000</i> (unaudited)	2018 <i>HK\$'000</i> (unaudited)	
Interest expenses on bank borrowings Interest on lease liabilities Bank interest income	(14) (109) <u>4</u>	(69) 	
	(119)	(66)	

10 INCOME TAX EXPENSE

The amount of taxation charged to the unaudited consolidated statement of comprehensive income represents:

	For the six mo 30 Septe	
	2019 <i>HK\$'000</i> (unaudited)	2018 <i>HK\$'000</i> (unaudited)
Current income tax — Hong Kong	130	1,874
Total	130	1,874

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit for each of the periods shown above. The Group is not subject to taxation in the Cayman Islands or the British Virgin Islands.

11 DIVIDENDS

The Board did not recommend any payment of an interim dividend for the six months ended 30 September 2019 and 2018.

12 LOSS PER SHARE

(a) Basic

Basic loss per share is calculated by dividing the loss attributable to owners of the Company by the weighted average number of ordinary Shares in issue during the respective periods.

	For the six months ended 30 September		
	2019 201		
	(unaudited)	(unaudited)	
Loss attributable to owners of the Company (HK\$'000)	(47,474)	(3,271)	
Weighted average number of ordinary Shares in issue ('000)	1,123,800	1,082,533	
Basic loss per Share (HK cents per Share)	(4.22)	(0.30)	

(b) Diluted

For the six months ended 30 September 2019 and 2018, diluted loss per share were equal to the basic loss per share as there were no potential dilutive ordinary Shares outstanding during the respective periods. The effect of the exercise of share options was not included in the calculation of diluted loss per share as they are anti-dilutive during the six months ended 30 September 2019.

13 PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 September 2019, the Group purchased property, plant and equipment of approximately HK\$389,000 (six months ended 30 September 2018: HK\$17,000).

14 TRADE AND BILLS RECEIVABLES, DEPOSITS AND OTHER RECEIVABLES

	As at 30 September 2019 <i>HK\$`000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
Trade and bills receivables Prepaid incentive fee (<i>Note</i> (<i>a</i>)) Advance payment of sales commission Payment in advance to suppliers Refundable deposit in relation to an acquisition (<i>Note</i> (<i>b</i>)) Rental deposits Loan receivable Prepayments Other receivables	68,829 439 - 2,936 21,000 1,955 8,000 661 484	10,982 585 607 12,976 21,000 1,955
Total trade and bills receivables, deposits and other receivables Less: Non-current portion Long-term portion of prepaid incentive fee Long-term portion of rental deposits	104,304 (146) (1,823) 102,335	48,701 (292) (1,823) 46,586

Notes:

(a) On 14 March 2016, the Group entered into a consultancy agreement with Asian Succeed Limited ("Asian Succeed"), an independent third party, to appoint Asian Succeed as the consultant to provide consultancy services in relation to the sales of the Group's products and services for a period of five years. The Group paid a sign up and incentive fee to Asian Succeed of HK\$5,000,000. The prepaid incentive fee is subject to amortisation of five years.

As at 30 September 2019, the Group recognised HK\$439,000 (31 March 2019: HK\$585,000) as prepaid incentive fee to Asian Succeed in the consolidated statement of financial position and an incentive fee of HK\$146,000 (six months ended 30 September 2018: HK\$500,000) has been charged to the consolidated statement of comprehensive income during the six months ended 30 September 2019.

(b) On 6 March 2019, the Group entered into an agreement with a related party to acquire the entire issued share capital of two target companies at a consideration of HK\$42,000,000. A refundable deposit of HK\$21,000,000 was paid by the Group upon the signing of the agreement. Subsequent to the period end, the acquisition was completed on 11 November 2019.

The carrying amounts of trade and bills receivables, deposits and other receivables approximated their fair values.

The Group's sales are with credit terms of up to 90 days (31 March 2019: 150 days). The ageing analysis of trade and bills receivables, based on due date, is as follows:

	As at 30 September 2019 <i>HK\$'000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
Current	51,266	6,341
1 to 30 days 31 to 60 days 61 to 90 days Over 90 days	12,211 4,987 32 333	2,376 1,338 47 880
Past due but not impaired	17,563	4,641
Total trade and bills receivables	68,829	10,982

Trade and bills receivables that were past due but not impaired related to a number of independent customers for whom there is no significant financial difficulty and based on past experience, the overdue amounts could be recovered.

As at 30 September 2019 and 31 March 2019, no trade and bills receivables were impaired.

15 FINANCIAL ASSET AT FAIR VALUE THROUGH PROFIT OR LOSS

	As at 30 September 2019 <i>HK\$`000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
Non-current portion		
Equity securities	17,385	57,038
	17,385	57,038
Current portion		
Equity securities	20,908	17,753
	20,908	17,753

Financial assets at fair value through profit or loss comprise as at 30 September 2019:

- Equity securities of HK\$17,385,000 (31 March 2019: HK\$57,038,000) which are held for long-term investment.
- Equity securities of HK\$20,908,000 (31 March 2019: HK\$17,753,000) which are held for trading.

The fair value of financial assets at fair value through profit or loss are at level 1 of the financial value hierarchy.

16 SHARE CAPITAL

	Number of ordinary shares	Nominal value of ordinary shares <i>HK\$</i> (unaudited)
Authorised share capital As at 31 March 2019 and 30 September 2019	10,000,000,000	100,000,000
Issued and fully paid As at 31 March 2019 and 30 September 2019	1,123,800,000	11,238,000

17 PROVISION FOR REINSTATEMENT COST, TRADE, BILLS AND OTHER PAYABLES

	As at 30 September 2019 <i>HK\$'000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
Trade and bills payables	39,934	2,006
Contract liabilities	2,268	1,856
Provision for reinstatement cost	250	250
Accrued employee benefits expenses	898	564
Other accruals and payables	1,650	3,458
	45,000	8,134
Less: Non-current portion		(2.5.0)
Provision for reinstatement cost	(250)	(250)
	44,750	7,884

Trade and bills payables

The ageing analysis of the trade and bills payables based on due date is as follows:

	As at 30 September 2019 <i>HK\$'000</i> (unaudited)	As at 31 March 2019 <i>HK\$'000</i> (audited)
Current	17,673	1,683
1 to 30 days	12,900	21
31 to 60 days	1,339	215
61 to 90 days	7,715	87
Over 90 days	307	
Total trade and bills payables	39,934	2,006

18 BANK BORROWINGS

At 30 September 2019, the bank borrowings were repayable within 1 year with the average interest rate per annum at 3.76% (31 March 2019: 2.93%). The exposure of the bank borrowings to interest rate changes and the contractual repricing dates at the end of the year were 6 months or less.

The carrying amounts of the bank borrowings were unsecured, denominated in US\$ (31 March 2019: HK\$) and approximated their fair values.

19 CONTINGENT LIABILITIES

The Group did not have material contingent liabilities as at 30 September and 31 March 2019.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

The Group engages in sales of apparel products with the provision of supply chain management total solutions to customers.

For the six months ended 30 September 2019, the Group recorded an increase in revenue of approximately 0.4% and a decrease in gross profit margin of approximately 9.5% as compared with that for the six months ended 30 September 2018. The Group recorded an increase in loss and total comprehensive loss attributable to owners of the Company for the six months ended 30 September 2019 by approximately HK\$44.2 million compared to that for the six months ended 30 September 2018. The increase in the loss and total comprehensive loss attributable to owners of the Company for the six months ended 30 September 2018. The increase in the loss and total comprehensive loss attributable to owners of the Company for the six months ended 30 September 2019 was mainly attributable to losses on sales of financial assets at fair value through profit or loss ("FVTPL") of approximately HK\$34.3 million and a decline of approximately 9.5% of the gross profit margin of the Group for the six months ended 30 September 2019 as compared to same period last year due to lower sales due to difficult trading environments in certain markets. The Group recorded losses on sales of financial assets at FVTPL of approximately HK\$34.3 million and fair value losses on financial assets at FVTPL of approximately HK\$34.3 million due to negative returns from investments on securities for the six months ended 30 September 2019.

Despite maintaining a similar level of revenues to the same period last year, the Group recorded a drop in gross profit margin compared to the same period last year due to: (1) losses in market share in America reflecting the Group's difficult trading environment resulting from the increases in tariffs associated with the ongoing trade war between America and China. This has resulted in certain customer's diversifying away from some product categories that required high levels of design and complexity which generate relatively higher margin; (2) adopting more competitive pricing strategy so as to attract new customers and diversify into more sources of revenues from Europe; and (3) further diversifying sourcing from China to South East Asia due to the increase in tariffs from the US China trade wars which lowered margins.

On 27 September 2017, the Shares were listed on the Main Board of the Stock Exchange by way of transfer of listing from GEM to the Main Board of the Stock Exchange (the "Transfer of Listing"). The Transfer of Listing did not involve the issue of any new Shares. The Board believes that the Transfer of Listing will improve the liquidity of the Shares and enhance the profile of the Group. The Board considers that the Transfer of Listing will be beneficial to the future growth and business development of the Group as well as its financing flexibility.

FINANCIAL REVIEW

Revenue

The Group's revenue increased to approximately HK\$132.7 million for the six months ended 30 September 2019 from approximately HK\$132.2 million for the six months ended 30 September 2018, representing an increase of approximately 0.4%. Although the Group was able to maintain similar revenues compared to the same period as last year, the proportion of revenues from Americas has decreased due to the increases in tariffs from the US China trade wars.

Cost of sales

The Group's cost of sales primarily consists of cost of goods sold, employee benefit expenses and other direct costs. The cost of sales increased to approximately HK\$122.6 million for the six months ended 30 September 2019 from approximately HK\$109.6 million for the six months ended 30 September 2018, representing an increase of approximately 11.9%. The Group's cost of sales increased due to diversification of production sources away from China which were more costly due to the increases in tariffs from the US China trade wars.

Gross profit and gross profit margin

The Group's gross profit decreased to approximately HK\$10.1 million for the six months ended 30 September 2019 from approximately HK\$22.6 million for the six months ended 30 September 2018, representing a decrease of approximately 55.3%. The Group's gross profit margin decreased by approximately 9.5% from six months ended 30 September 2018 to approximately 7.6% for the six months ended 30 September 2019. In order to maintain and seek for chances of expansion for the Group's market share, the Group offered competitive pricing for greater portion of its sales, which diluted the effect of sales with higher gross profit margin by providing both high quality designs and innovative total supply chain solutions during the six months ended 30 September 2019. In addition, with the loss of significant high margin sales to customers in the Americas due to the increases in tariffs from the US China trade wars as well as diversification away from China production, the Group's gross profit margins suffered downward pressure.

Selling expenses

Selling expenses mainly consist of sales commission paid to external sales representatives and staff costs of in-house staff whose roles are mainly focused on sourcing new customers. Selling expenses increased to approximately HK\$3.5 million for the six months ended 30 September 2019 from approximately HK\$3.4 million for the six months ended 30 September 2018, representing an increase of approximately 2.9%. The slight increase in the Group's selling expenses was mainly attributable to increases in freight charges.

General and administrative expenses

General and administrative expenses primarily consist of employee benefit expenses, operating lease rentals mainly for office, entertainment and travelling expenses, depreciation of property, plant and equipment, legal and professional fees and other miscellaneous general and administrative expenses. General and administrative expenses decreased to approximately HK\$16.5 million for the six months ended 30 September 2019 from approximately HK\$20.6 million for six months ended 30 September 2018, representing a decrease of approximately 19.9%. Such decrease was mainly due to a lower non-cash expenses for share based payment of approximately HK\$4.3 million for the six months ended 30 September 2018.

Loss and total comprehensive loss attributable to owners of the Company

Loss and total comprehensive loss attributable to owners of the Company increased to approximately HK\$47.5 million for the six months ended 30 September 2019 from approximately HK\$3.3 million for the six months ended 30 September 2018, representing an increase of approximately HK\$44.2 million. Such increase reflects the significant tough economic and trading environment which resulted in loss in sales from customers in America, one-off legal and professional fee incurred related to the acquisition of two subsidiaries which has been completed on 11 November 2019, non-recurring losses on sales of securities investments and non-cash share based payment expenses incurred during the six months ended 30 September 2019. The loss and total comprehensive loss attributable to owners of the Company for the six months ended 30 September 2019 after adjusting for aforesaid one-off expenses was approximately HK\$8.4 million.

LIQUIDITY AND FINANCIAL RESOURCES

During the six months ended 30 September 2019, the Group mainly financed its operations with its own working capital and net proceeds from placing completed on 1 June 2018. As at 30 September 2019 and 31 March 2019, the Group had net current assets of approximately HK\$103.7 million and HK\$110.5 million respectively, including cash and bank balances of approximately HK\$28.3 million and HK\$52.3 million respectively. The Group's current ratio decreased from approximately 12.8 as at 31 March 2019 to approximately 3.0 as at 30 September 2019. Such decrease was mainly attributable to the increase in current liabilities during the six months ended 30 September 2019.

Gearing ratio is calculated by dividing total debts by total equity as at the end of the period. The Group's gearing ratio increased from approximately 0.06 times as at 31 March 2019 to approximately 0.43 times as at 30 September 2019 which was mainly attributable to an increase in total debts and decrease in total equity during the six months ended 30 September 2019.

TREASURY POLICIES

The Group adopts prudent treasury policies. The Group's management performs ongoing credit evaluation of the financial conditions of the customers in order to reduce the Group's exposure of credit risk. Besides, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and commitments can meet its funding requirements.

COMMITMENTS

The Group's contractual commitments primarily related to the leases of its office premises, staff quarter and warehouse. The Group's operating lease commitments amounted to approximately HK\$5.6 million and HK\$7.6 million as at 30 September 2019 and 31 March 2019 respectively. As at 30 September 2019, the Group did not have any significant capital commitments (31 March 2019: nil).

CAPITAL STRUCTURE

Details of changes in the Company's share capital are set out in note 16 to the Interim Financial Information of the Group.

SIGNIFICANT INVESTMENTS

As at 30 September 2019, the Group's financial assets at FVTPL, with market value of approximately HK\$38.3 million (31 March 2019: HK\$74.8 million). The Board considers that the investments with market value as at 30 September 2019 accounting for more than 5% of the Group's total assets as at 30 September 2019 as significant investments.

For the six months ended 30 September 2019, the Group recognized net unrealised loss on financial assets at FVTPL of approximately HK\$3.5 million (six months ended 30 September 2018: nil) and net realised loss on financial assets at FVTPL of approximately HK\$34.3 million (six months ended 30 September 2018: nil).

Details of the significant financial assets at FVTPL as at 30 September 2019 were set out as follows:

Name of securities		As at	: 30 September	2019		For the six m 30 Septen		As at 31 March 2019	
	Investment cost HK\$'000	Approximate percentage of shareholding interest	Number of Shares held '000	Fair value HK\$'000	Approximate percentage to the total assets of the Group	Approximate percentage to the total financial assets at FVTPL	Unrealised gain HK\$'000	Realised gain/(loss) HK\$'000	Fair value HK\$'000
Cool Link (Holdings) Limited ("CLH")	20,071	2.12%	12,700	23,241	12.8%	60.7%	3,170		

CLH is a company listed in Hong Kong in which it and its subsidiaries are principally engaged in the provision of food supplies business. For the six months ended 30 September 2019, no dividend has been received from CLH.

The Group adopts prudent and pragmatic investment strategies over its significant investment to generate investment return with a view to better utilise the capital and funds of the Group. Factors including but not limited to the investee's financial performance, prospect, dividend policy and associated risk of the investment were considered for investment decisions. Looking forward, the Board believes that the future performance of the listed investments held by the Group will be volatile and substantially affected by overall environment, equity market conditions, investor sentiment and the business performance and development of the investee companies.

MATERIAL ACQUISITIONS OR DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

During the six months ended 30 September 2019, save for the proposed acquisition as set out in the paragraph headed "Future plans for material investments and capital assets" in this interim results announcement, the Group did not have any material acquisitions or disposals of subsidiaries and affiliated companies.

FUTURE PLANS FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

Reference is made to the Company's announcements dated 6 March 2019, 7 August 2019, 9 September 2019 and 11 November 2019 and the circular of the Company dated 16 August 2019 regarding the proposed acquisition (the "Acquisition") of a corporation licensed by the SFC to conduct Type 1 (dealing in securities), Type 4 (advising on securities) and Type 6 (advising on corporate finance) regulated activities under the SFO; and a corporation holding a money lender's licence, at the consideration of HK\$42 million. The Acquisition constitutes a discloseable transaction and connected transaction of the Company and is subject to the reporting, announcement and (in respect of the requirements of connected transaction only) independent shareholder's approval requirements under Chapter 14 and Chapter 14A of the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules"). The Acquisition has been completed on 11 November 2019.

Save as those disclosed in this interim results announcement and above, the Group currently has no other plan for material investments and capital assets as of 30 September 2019.

CONTINGENT LIABILITIES

The Group did not have material contingent liabilities as at 30 September 2019 and 31 March 2019.

FOREIGN EXCHANGE EXPOSURE

The Group's exposure to currency risk primarily related to Hong Kong Dollars ("HK\$"), Renminbi ("RMB") and Euro dollars ("EUR"). As at 30 September and 31 March 2019, foreign exchange risk on financial assets and liabilities denominated in EUR and RMB was insignificant to the Group. Although the Group's revenue and major expenses are mainly in United States Dollars ("US\$"), which is the functional currency of the Group, as HK\$ is pegged to US\$, the Group does not expect any significant movement in the US\$/HK\$ exchange rate. The Group does not undertake any foreign currency hedging currently.

PLEDGE OF ASSETS

As at 30 September 2019, the Group did not pledge any of its assets (31 March 2019: nil) as securities for any facilities granted to the Group.

EMPLOYEES AND REMUNERATION POLICIES

As at 30 September 2019 and 2018, the Group employed a total of 26 and 28 full-time employees respectively. The Group's employee benefit expenses mainly included salaries, wages, other staff benefits and contributions to retirement schemes. For the six months ended 30 September 2019 and 2018, the Group's total employee benefit expenses (including Directors' emoluments) amounted to approximately HK\$9.6 million and HK\$10.5 million respectively. Remuneration is determined with reference to market terms and the performance, qualification and experience of individual employee. In addition to basic salary, year-end bonuses and/or share options would be discretionarily offered to employees in accordance with their performance. The Group also provides on-the-job training to employees.

SUBSEQUENT EVENTS

Please refer to the paragraph headed "Future plans for material investments and capital assets" in this interim results announcement for subsequent events after 30 September 2019.

FUTURE PROSPECTS

The Group continues to provide excellent supply chain management total solutions to its customers and faces an increasingly uncertain future. The macro economic uncertainties arising from headwinds in global trade from increases in US trade tariffs, as well as increases in retailers entering administration and downward pressures on the global stock markets creates a very difficult trading environment.

Given the challenging economic outlook, the continuing rise in costs associated with geopolitical pressures uncertainties due to US China trade war and Brexit, maintaining the Group's margins will be challenging in the short to medium term. With the announced Acquisition and equity investment, it will allow the Group to diversify its sources of income particularly from a geographic perspective. The Hong Kong financial industry shows good prospects and significant growth potential. The Group looks forward to the potential and new business opportunity after the completion of the Acquisition.

Overall, the Group expects the global business environment to remain challenging in the coming year due to economic and political uncertainty which will create continued pressure to the Group's sales and gross profit margins. Nevertheless, with the new diversification strategy, the Group should have the financial and operational capability to handle these challenges going forward.

CORPORATE GOVERNANCE PRACTICES

The Company's corporate governance practices are based on principles and code provisions as set out in the Corporate Governance Code as set out in Appendix 14 to the Listing Rules ("CG Code"). The Board and the management of the Company are committed to maintaining and achieving a high standard of corporate governance practices with an emphasis on a quality Board, an effective accountability system and a healthy corporate culture in order to safeguard the interests of the shareholders of the Company ("Shareholders") and enhance the business growth of the Group.

During the six months ended 30 September 2019, the Company has complied with all the code provisions as set out in the CG Code except the deviation stated in the following paragraph.

Provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. During the six months ended 30 September 2019, Mr. Cheung Lui ("Mr. Cheung") performed his duties as both the chairman and chief executive officer of the Company.

However, the Board is of the view that this structure will not impair the balance of power and authority between the Board and the management of the Company. The balance of power and authority is ensured by the operations of the Board, which comprises experienced and high caliber individuals and meets regularly to discuss issues affecting the operations of the Company. The Board believes that this structure is conductive to strong and consistent leadership, enabling the Group to make and implement decisions efficiently, and thus is in the best interest of the Group. The Board has full confidence in Mr. Cheung and believes that his appointment to the posts of chairman and chief executive officer of the Company is beneficial to the business prospects of the Group.

MODEL CODE FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by the Directors on terms no less exacting than the required standard of dealings as set out in the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules. Having made specific enquiry of all Directors by the Company, all Directors confirmed that they have complied with the required standard of dealings and the Company's code of conduct concerning securities transactions by the Directors for the six months ended 30 September 2019.

SHARE OPTION SCHEME

A share option scheme was adopted and approved by the then shareholders of the Company on 22 September 2015 (the "Share Option Scheme"). The purpose of the Share Option Scheme is to enable the Company to grant options to eligible participants as incentive or reward for their contribution to the Group to subscribe for the Shares thereby linking their interest with that of the Group. The eligible participants (the "Eligible Participants") of the Share Option Scheme include the employee, adviser, consultant, service provider, agent, customer, partner or joint-venture partner of the Company or any subsidiary (including any director of the Company or any subsidiary) who is in full-time or part-time employment with or otherwise engaged by the Company or any subsidiary at the time when an option is granted to such employee, adviser, consultant, service provider, agent, customer, or any person who, in the absolute discretion of the Board, has contributed or may contribute to the Group.

During the six months ended 30 September 2019, the Company granted 52,821,000 share options under the Share Option Scheme. As at 30 September 2019, the Company had 152,821,000 share options (31 March 2019: 100,000,000) outstanding under the Share Option Scheme.

Details of movements in the share options under the Share Option Scheme during the six months ended 30 September 2019 are as follows:

Category and name of grantee	Date of grant	Outstanding as at 1 April 2019	Granted during the period	Exercised during the period	Cancelled during the period	Lapsed during the period	Outstanding as at 30 September 2019	Exercise price per share	Share price prior to the grant of share options	Exercise period
Directors Mr. Cheung	27 October 2017	10,000,000	-	-	-	-	10,000,000	HK\$0.482	HK\$0.47	27 October 2017 to 27 October 2027
Ms. Jiang Xinrong	15 August 2019	-	10,115,000	-	-	-	10,115,000	HK\$0.476	HK\$0.46	15 August 2019 to 15 August 2022
Mr. Yu Xiu Yang (Note 1)	15 August 2019	-	11,238,000	-	-	-	11,238,000	HK\$0.476	HK\$0.46	15 August 2019 to 15 August 2022
Mr. Li Ren	15 August 2019	-	11,238,000	-	-	-	11,238,000	HK\$0.476	HK\$0.46	15 August 2019 to 15 August 2022
Ms. Luk Huen Ling Claire	27 April 2018	10,000,000	-	-	-	-	10,000,000	HK\$0.425	HK\$0.42	27 April 2018 to 27 April 2028
Sub-total		20,000,000	32,591,000				52,591,000			
Employee(s) of the Group	27 October 2017	10,000,000	-	-	-	-	10,000,000	HK\$0.482	HK\$0.47	27 October 2017 to 27 October 2027
ine oroup	27 April 2018	10,000,000	-	-	-	-	10,000,000	HK\$0.425	HK\$0.42	27 April 2018 to 27 April 2028
Suppliers of goods or services	27 October 2017	10,000,000	-	-	-	-	10,000,000	HK\$0.482	HK\$0.47	27 October 2017 to 27 October 2027
50111005	27 April 2018	40,000,000	-	-	-	-	40,000,000	HK\$0.425	HK\$0.42	27 April 2018 to 27 April 2028
	15 August 2019	-	20,230,000	-	-	-	20,230,000	HK\$0.50	HK\$0.46	15 August 2019 to 15 August 2022
Other participant(s)	27 October 2017	10,000,000	-	-	-	-	10,000,000	HK\$0.482	HK\$0.47	27 October 2017 to 27 October 2027
Total		100,000,000	52,821,000				152,821,000			

Note:

1. Mr. Yu Xiu Yang was an executive Director until his resignation with effect from 19 November 2019.

There are no vesting period for the share options granted under the Share Option Scheme.

Save as disclosed above, no share options were granted or exercised or cancelled or lapsed during the six months ended 30 September 2019.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the six months ended 30 September 2019, the Company did not redeem any of its Shares listed on the Stock Exchange nor did the Company or any of its subsidiaries purchase or sell any such Shares.

USE OF PROCEEDS

In June 2018, the Company raised net proceeds of approximately HK\$58.6 million from the placing of 123,800,000 Shares under the general mandate of the Company. For details, please refer to the announcements of the Company dated 16 May 2018, 23 May 2018 and 1 June 2018.

Reference is made to the announcement of the Company dated 6 March 2019 regarding the change of intended use of unutilised net proceeds from the placing in the amount of HK\$50 million for suitable acquisition and equity investment opportunities, including but not limited to the investment in the target companies in relation to the Acquisition as well as general working capital of the Group.

Up to 30 September 2019, the net proceeds had been applied as follows:

Intended use of the net proceeds	Original allocation (HK\$ million)	Revised allocation (HK\$ million)	Utilised net proceeds as at 30 September 2019 (HK\$ million)
Sourcing and developing the Group's own brand or acquisition of brand(s) for garment and related products Enhancement of supply chain management efficiency and capacity, and	25	_	_
expansion of sales network	25	_	_
General working capital Pursuing suitable acquisition and	8.6	16.1	16.1
equity investment opportunities		42.5	42.5
Total	58.6	58.6	58.6

DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

No Director or any entity connected with any Director had a material interest whether directly or indirectly, in any transactions, arrangement and contract of significance to the business of the Group, to which the Company or any of its subsidiaries or its parent companies was a party subsisted during or at the end of the six months ended 30 September 2019.

DIRECTORS' INTERESTS IN COMPETING BUSINESSES

For the six months ended 30 September 2019 and up to the date of this interim results announcement, none of the Directors or any of their respective close associates, engaged in any business that competes or might compete with the business of the Group, or had any other conflict of interest with the Group.

NON-COMPETITION UNDERTAKING

The Company confirms that the non-competition undertaking dated 25 September 2015 and executed by Wise Manner Limited and Ms. Mang Ngai, details of which were set out in the Company's prospectus dated 29 September 2015 ("Prospectus"), has been fully complied and enforced for the six months ended 30 September 2019. The Company further confirms that the deed of non-competition dated 25 September 2015 and given by Mr. Cheung and Alpha Direct, details of which were set out in the Prospectus, has been fully complied and enforced for the six months ended 30 September 2019. The Board also confirms that there are no other matters in relation to the aforesaid non-competition undertaking and deed of non-competition which should be brought to the attention of the Shareholders and the potential investors.

AUDIT COMMITTEE

The audit committee of the Company (the "Audit Committee") was established on 22 September 2015. The terms of reference of the Audit Committee are available at the websites of the Stock Exchange and the Company.

The primary duties of the Audit Committee are mainly to make recommendations to the Board on the appointment and removal of external auditor, review the financial statements and material advice in respect of financial reporting, and oversee risk management and internal control systems of the Group.

For the six months ended 30 September 2019, the Audit Committee consisted of three members, namely Mr. Chang Eric Jackson (chairman of the Audit Committee), Mr. Choi Sheung Jeffrey and Ms. Luk Huen Ling Claire, all being independent non-executive Directors. No member of the Audit Committee is a member of the former or existing independent auditor of the Company. The Audit Committee has reviewed the Interim Financial Information, including this results announcement.

By order of the Board Season Pacific Holdings Limited Cheung Lui Chairman, Chief Executive Officer & Executive Director

Hong Kong, 25 November 2019

As at the date of this announcement, the executive Directors are Mr. Cheung Lui and Ms. Jiang Xinrong, the non-executive Directors are Ms. Chin Ying Ying and Mr. Li Ren; and the independent non-executive Directors are Mr. Chang Eric Jackson, Mr. Choi Sheung Jeffrey and Ms. Luk Huen Ling Claire.